

# Supplier Rating Guide

2011



As described in the SUMCO Phoenix *Supplier Handbook*, key commodity suppliers of each SUMCO Phoenix site will be evaluated regularly by the same set of standards. These standards have been developed such that suppliers who use the best practices in each area will receive the maximum value. Bonus points are available to suppliers who are able to perform beyond SUMCO's basic expectations in specific key areas.

We acknowledge that some commodities do not lend themselves to all elements of the scoring requirements. In those instances, no score will be given for that element and the final score will be normalized by removing the possible points from that element from the total possible. Likewise, when audits have been performed during an evaluation period, such scores will be included and the final score normalized.

In order to help reflect accurate supplier performance, SUMCO Phoenix will require certain information from each supplier. On a quarterly basis, on-time delivery, lead-time, quality returns, capacity and variability within specification reports should be sent to your current Purchasing contact (due the first full week of every January, April, July and October). You will also provide updates on warranty, quality system certification changes and technology on an annual basis (due no later than the end of each calendar year).

SUMCO Phoenix site sub-teams, comprised of representatives from Purchasing, Quality, Engineering and Manufacturing, will collect additional information. If you have a question about the basis for a score, please contact the Commodity Team Leader who issued the final report.